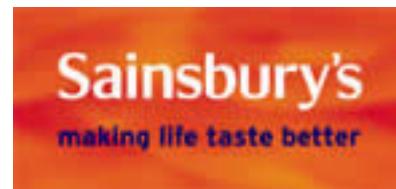


Client:

J Sainsbury plc



Nature of project: Facilities outsourcing (UK)

Number of sites: 12

Value of services: £15 million

Scope:

- Consultation and review
- Management structure
- Establishment of service levels
- Development of specification
- Supplier pre-qualification
- Tender of facilities services
- Tender evaluation
- Development of PMS
- Periodic reporting
- Catering services review

Client testimonial:

“Edifice were introduced initially to assist Sainsbury's in technical aspects of a facilities out-sourcing exercise. However, they quickly established themselves as a trusted element of the internal team, providing us with advice and insight into opportunities to do more than simply repeat previous ways of working.

Their contribution has allowed Sainsbury's to create a completely new model for FM in our head office and related sites, combining both high level internal management and direct procurement of key services in effective bundles.

Edifice have impressed us with their ability to deliver coherent and sustainable solutions to meet the unique organisational expectations of Sainsbury's.”

Richard Gardiner, Director of Property & Facilities, J Sainsbury plc